

California Department of Insurance

Financial Analysis Division

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Life and Disability Insurers

Assets, Liabilities, and Capital & Surplus

California Direct Business

As of 12/31/1998

COMPANY NAME: BALBOA LIFE INS CO

NAIC No.: 68160

STATE of DOMICILE: CA

CONTACT PERSON: RAMESH GADHIA

ADDRESS: PO BOX 19702  
IRVINE, CA 92623-0702

PHONE: (714)-553-5462

Total Assets:	377,489,518
Total Liabilities:	302,560,625
Capital & Surplus:	74,928,891
CA - Life & Annuity Direct Premiums:	2,460,693
CA - Life & Annuity Benefits Paid:	955,477
CA - Accident & Health Premiums Earned:	4,854,789
CA - Accident & Health Direct Premiums:	4,806,226
CA - Accident & Health Benefits Incurred:	1,696,143

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COMPANY NAME: BALTIMORE LIFE INS CO

NAIC No.: 61212

STATE of DOMICILE: MD

CONTACT PERSON: DAMON GASQUE

ADDRESS: 10075 RED RUN BLVD  
OWINGS MILLS, MD 21117-6050

PHONE: (410)-581-6662

Total Assets:	502,145,496
Total Liabilities:	432,451,790
Capital & Surplus:	69,693,706
CA - Life & Annuity Direct Premiums:	1,126,357
CA - Life & Annuity Benefits Paid:	50,183
CA - Accident & Health Premiums Earned:	496,306
CA - Accident & Health Direct Premiums:	496,306
CA - Accident & Health Benefits Incurred:	6,750

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COMPANY NAME: BANKERS LIFE & CASUALTY CO

NAIC No.: 61263

STATE of DOMICILE: IL

CONTACT PERSON: JAMES CRAFTON

ADDRESS: 11815 N PENNSYLVANIA ST  
CARMEL, IN 46032

PHONE: (317)-817-6100

Total Assets:	4,253,480,180
Total Liabilities:	3,897,503,782
Capital & Surplus:	355,976,398
CA - Life & Annuity Direct Premiums:	23,674,110
CA - Life & Annuity Benefits Paid:	16,951,949
CA - Accident & Health Premiums Earned:	30,208,689
CA - Accident & Health Direct Premiums:	29,986,388
CA - Accident & Health Benefits Incurred:	10,483,407

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COMPANY NAME: BANKERS NATIONAL LIFE INS CO

NAIC No.: 71900

STATE of DOMICILE: TX

CONTACT PERSON: JAMES MARK CRAFTON,VP

ADDRESS: 11815 N PENNSYLVANIA STREET  
CARMEL, IN 46032

PHONE: (317)-817-6300

Total Assets:	502,653,502
Total Liabilities:	351,989,407
Capital & Surplus:	150,664,095
CA - Life & Annuity Direct Premiums:	2,127,987
CA - Life & Annuity Benefits Paid:	2,107,075
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	40
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: BANKERS UNITED LIFE ASSUR CO

NAIC No.: 61387

STATE of DOMICILE: IA

CONTACT PERSON: PAUL BEN NARDINI

ADDRESS: 4333 EDGEWOOD RD NE  
CEDAR RAPIDS, IA 52499

PHONE: (319)-398-8790

Total Assets:	3,018,584,146
Total Liabilities:	2,876,005,099
Capital & Surplus:	142,579,047
CA - Life & Annuity Direct Premiums:	18,808,350
CA - Life & Annuity Benefits Paid:	102,492,450
CA - Accident & Health Premiums Earned:	3,044,958
CA - Accident & Health Direct Premiums:	3,025,510
CA - Accident & Health Benefits Incurred:	837,951

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COMPANY NAME: BANNER LIFE INS CO

NAIC No.: 94250

STATE of DOMICILE: MD

CONTACT PERSON: DIANA LEE FREEMAN

ADDRESS: 1701 RESEARCH BLVD  
ROCKVILLE, MD 20850

PHONE: (301)-279-4122

Total Assets:	888,802,205
Total Liabilities:	726,183,691
Capital & Surplus:	162,618,514
CA - Life & Annuity Direct Premiums:	7,909,988
CA - Life & Annuity Benefits Paid:	8,265,911
CA - Accident & Health Premiums Earned:	1,404
CA - Accident & Health Direct Premiums:	1,386
CA - Accident & Health Benefits Incurred:	6,630

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COMPANY NAME: BC LIFE & HEALTH INS CO

NAIC No.: 62825

STATE of DOMICILE: CA

CONTACT PERSON: BRET MORRIS

ADDRESS: 4553 LA TIENDA DRIVE

THOUSAND OAKS, CA 91362

PHONE: (805)-557-5009

Total Assets:	207,300,780
Total Liabilities:	96,620,475
Capital & Surplus:	110,680,305
CA - Life & Annuity Direct Premiums:	18,323,710
CA - Life & Annuity Benefits Paid:	6,088,894
CA - Accident & Health Premiums Earned:	372,009,073
CA - Accident & Health Direct Premiums:	372,839,948
CA - Accident & Health Benefits Incurred:	280,491,283

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COMPANY NAME: BCS LIFE INS CO

NAIC No.: 80985

STATE of DOMICILE: IL

CONTACT PERSON: VICKI GAIL HELLER

ADDRESS: 676 N ST CLAIR ST

CHICAGO, IL 60611

PHONE: (312)-951-7714

Total Assets:	102,609,480
Total Liabilities:	48,175,053
Capital & Surplus:	54,434,427
CA - Life & Annuity Direct Premiums:	180,815
CA - Life & Annuity Benefits Paid:	0
CA - Accident & Health Premiums Earned:	1,554
CA - Accident & Health Direct Premiums:	1,326
CA - Accident & Health Benefits Incurred:	9,060

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COMPANY NAME: BENEFICIAL LIFE INS CO

NAIC No.: 61395

STATE of DOMICILE: UT

CONTACT PERSON: DOUGLAS REED HANCOCK

ADDRESS: 36 S STATE ST

SALT LAKE CITY, UT 84136

PHONE: (801)-933-1197

Total Assets:	1,800,201,830
Total Liabilities:	1,633,534,537
Capital & Surplus:	166,667,293
CA - Life & Annuity Direct Premiums:	58,285,094
CA - Life & Annuity Benefits Paid:	33,407,077
CA - Accident & Health Premiums Earned:	20,396
CA - Accident & Health Direct Premiums:	20,396
CA - Accident & Health Benefits Incurred:	51,555

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COMPANY NAME: BERKSHIRE HATHAWAY LIFE INS CO NE

NAIC No.: 62345

STATE of DOMICILE: NE

CONTACT PERSON: LARRY MAI

ADDRESS: 3024 HARNEY ST  
OMAHA, NE 68131-3580

PHONE: (402)-536-3249

Total Assets:	1,262,837,916
Total Liabilities:	883,454,535
Capital & Surplus:	379,383,381
CA - Life & Annuity Direct Premiums:	563,830
CA - Life & Annuity Benefits Paid:	62,842
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: BERKSHIRE LIFE INS CO

NAIC No.: 61433

STATE of DOMICILE: MA

CONTACT PERSON: JOSEPH G BOLUS

ADDRESS: 700 SOUTH ST  
PITTSFIELD, MA 01201

PHONE: (413)-499-4321-0224

Total Assets:	1,427,225,978
Total Liabilities:	1,337,188,246
Capital & Surplus:	90,037,732
CA - Life & Annuity Direct Premiums:	5,791,469
CA - Life & Annuity Benefits Paid:	6,992,679
CA - Accident & Health Premiums Earned:	5,872,571
CA - Accident & Health Direct Premiums:	5,895,371
CA - Accident & Health Benefits Incurred:	2,410,231

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COMPANY NAME: BEST LIFE AND HEALTH INS CO

NAIC No.: 90638

STATE of DOMICILE: TX

CONTACT PERSON: ALAN KORANSKY

ADDRESS: 2505 MCCABE WAY  
IRVINE, CA 92623-9721

PHONE: (949)-253-4080-0117

Total Assets:	15,300,855
Total Liabilities:	9,683,168
Capital & Surplus:	5,617,687
CA - Life & Annuity Direct Premiums:	1,505,724
CA - Life & Annuity Benefits Paid:	244,037
CA - Accident & Health Premiums Earned:	9,846,755
CA - Accident & Health Direct Premiums:	9,846,755
CA - Accident & Health Benefits Incurred:	7,497,020

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COMPANY NAME: BOSTON MUT LIFE INS CO

NAIC No.: 61476

STATE of DOMICILE: MA

CONTACT PERSON: PAUL FRANCIS CONDON

ADDRESS: 120 ROYALL ST  
CANTON, MA 02021-1098

PHONE: (781)-770-0303

Total Assets:	487,122,191
Total Liabilities:	437,382,191
Capital & Surplus:	49,740,001
CA - Life & Annuity Direct Premiums:	3,985,249
CA - Life & Annuity Benefits Paid:	2,075,812
CA - Accident & Health Premiums Earned:	5,419,709
CA - Accident & Health Direct Premiums:	5,166,750
CA - Accident & Health Benefits Incurred:	4,121,154

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COMPANY NAME: BRADFORD NATL LIFE INS CO

NAIC No.: 86371

STATE of DOMICILE: TX

CONTACT PERSON: DANIEL POPE SPENCER

ADDRESS: 111 MASSACHUSETTS AVENUE N.W.  
WASHINGTON, DC 20001

PHONE: (202)-682-6690

Total Assets:	614,128,919
Total Liabilities:	580,903,981
Capital & Surplus:	33,224,938
CA - Life & Annuity Direct Premiums:	2,542,171
CA - Life & Annuity Benefits Paid:	7,663,901
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: BUSINESS MENS ASSUR CO OF AMER

NAIC No.: 61492

STATE of DOMICILE: MO

CONTACT PERSON: SUSAN SWEENEY

ADDRESS: PO BOX 419458  
KANSAS CITY, MO 64141

PHONE: (816)-751-5332

Total Assets:	2,688,946,064
Total Liabilities:	2,462,601,278
Capital & Surplus:	226,344,786
CA - Life & Annuity Direct Premiums:	19,761,282
CA - Life & Annuity Benefits Paid:	15,591,873
CA - Accident & Health Premiums Earned:	4,397,593
CA - Accident & Health Direct Premiums:	4,365,561
CA - Accident & Health Benefits Incurred:	-3,936,845

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